

Tender Name - Inviting Expression of Interest from reputed OEM & its authorized System Integration partner for Supply, Installation, commissioning and maintenance of IP based CCTV Surveillance System at 50 locations of MSWC across Maharashtra
Tender Notice No : MSWC/COMP/EOI/CCTV/03/2022
Pre bid dated 11.03.2022 Queries and MSWC response

Reference Clause No in EOI	Content of EOI	Points of clarification	MSWC Response
1	Document Fee INR 23,600.00 (Twenty Three thousand six hundred only) Document Fee : INR 20000 + 3600 GST. This fee is non-refundable.	As 45% GST revenue is collected from MSME / start up industry in india is central government report accordingly government	EOI terms prevail
		Document Fee - As per Gol guideline for Registered MSME / Registered Udyog Adhar Entrepreneurs should be exempted for Govt Tenders. Sir, We request for Registered MSME / Registered Udyog Adhar Entrepreneurs SIs Document Fee be exempted	EOI terms prevail
	EMD : INR 15,00,000.00 (Fifteen Lakhs Only)	As 45% GST revenue is collected from MSME / start up industry in india is central government report accordingly government prioritised for MSME / start up and mak ein india OEM too as per CVC guidelines MSME & NSIC bidders are exempted for form fees and EMD by providing valid MSME / NSIC certificates - - Respective GR by central government is attached with this query mail	EOI terms prevail
		As this is a Expression of Interest Only. Eoi Document Fee of INR 23,600.00 (Twenty Three thousand six hundred only) is already asked from each bidder. It is mentioned in the RFP that MSWC has released this Expression of Interest in the market. Based on the response received through the EOI, MSWC will float a separate RFP document through the e-procurement portal of Govt. of Maharashtra. If Limited Tender will be floated between the selected vendors, than it is requested to kindly remove the EMD Clause in this Eoi to increase the no of participation.	EOI terms prevail
	EMD - As per Gol guideline for Registered MSME / Registered Udyog Adhar Entrepreneurs should be exempted for Govt Tenders. Sir, As this is EOI Documents, We request for Registered MSME / Registered Udyog Adhar Entrepreneurs SIs EMD be exempted	EOI terms prevail	

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2	MSWC has appointed Design consultant to identify the locations where the CCTV cameras need to be installed and create robust backbone for the entire system	then making BOQ and network diagram is bidders scope is query kindly clarify as all this standard rule are unique for making RFP . As every bidders has different kind of skill set and survey may be wrong by some unskilled and unexperinced bidders who does not know the technology well	Bidder may conduct site survery as per bidder's requirement; Latitude and longitude of every location is mentioned in the annexure - 1 and basic design is uploaded in pdf along with EOI document. Bidder can submit their design brief document based on their design philosophy.
3.2.3	Appliance based Monitoring of all the warehouse locations should be available at Central Monitoring Control Room, Regional Office (location wise) and with the officials concerned in respect of areas falling under their jurisdiction.	Please provide lat/long of Central Monitoring Control Room location and Regional office locations.	Pune HO 18.2923 , 73.5211 Nagpur 21.141201394594486, 79.06035877104222 Amravati 20.932940241618017, 77.75553367470513 Latur 18.411437110391947, 76.54742026425437 Aurangabad 19.85924376517919, 75.32013534302705 Nashik 19.9528449738451, 73.837995440111 Kolhapur 16.705632824115455, 74.24735718343537
		Remote viewing and connectivity with HQ and RO Offices. Sir, Here in the EOI documents it seem silence on WAN Connectivity between said Locations and HQ and RO. Please clarify on it.	Bandwidth provision is in MSWC's scope
3.2.24	A separate Bill Of Material to be provided for the Central Command control center with complete details of Displays suggested and other requirements like switches, routers, bandwidth , software etc and any other items deemed fit.	Please provide bandwidth requirement at Command Control Centre & each field location.	Bandwidth provision is in MSWC's scope
4.1.3.3	Control room setup at HQ and regional office with monitoring capabilities.	Remote viewing and connectivity with HQ and RO Offices. Sir, Here in the EOI documents it seem silence on WAN Connectivity between said Locations and HQ and RO. Please clarify on it.	Bidder to suggest optimised monitoring solution. Please refer list in annexure - 1 of EOI for Regional office and its related centers

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5.2.2	The Bidder should have had a turnover of at least Rs.150.00 lakhs over each of the last 3 financial as on 31.03.2021	On the ground of Pandemic scenario and accordingly impact on the business, we request to reduce the same by making Avg Turnover of Past 3 years of Rs. 100.00 Lakhs	please read as "Bidder should have had a turnover of at least Rs.100.00 lakhs in any two of the last 3 financial year ending on 31.03.2021".
		The Bidder should have had aAverage turnover of at least Rs.150.00 lakhs over each of the last 3 financial as on 31.03.2021. Sir, Due to covid the turnover may hamper in FY 2020-21	please read as "Bidder should have had a turnover of at least Rs.100.00 lakhs in any two of the last 3 financial year ending on 31.03.2021".
		cvc guidelines for turniver attached with this mail which is standard way of handling the turnover different opinions .	EOI terms prevail
		We request you to kindly amend the clause as, "Bidder should have had a turnover of at least Rs.150.00 lakhs any one of the last 3 financial as on 31.03.2021".	please read as "Bidder should have had a turnover of at least Rs.100.00 lakhs in any two of the last 3 financial year ending on 31.03.2021".
		Considering pandemic situation last two year most of the SI could not execute substancial business, so if turnover can be changed to Rs.125.00 lakhs averaged out over last 3 years more SI's will be eliagable to bid.	please read as "Bidder should have had a turnover of at least Rs.100.00 lakhs in any two of the last 3 financial year ending on 31.03.2021".

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5.2.3	The Bidder should be a profit making company in last 3 financial year	We request you to kindly amend the clause as "The Bidder should be a profit making company in any two of the last 3 financial years".	EOI terms prevail
		The Bidder should have Positive NETWORTH and a profit making company in last 3 financial year	EOI terms prevail
5.2.6	The Bidder should provide a bank solvency certificate of Rs. 150.00 lakhs	We request you to allow us to submit an undertaking to this effect that we will submit the solvency certificate of Rs. 150.00 lakhs if we are selected as successful bidder.	Please read as " bidder should provide a bank solvency certificate of Rs. 50 Lakh only"
		Considering pandemic situation last two years everyone had shortage of business and hence request to bring solvency amount near to 50 lakhs. Also good amount of EMD is already considered in the RFP	Please read as " bidder should provide a bank solvency certificate of Rs. 50 Lakh only"
		We request to reduce the same by making Bank Solvency of Rs. 50.00 Lakhs	Please read as " bidder should provide a bank solvency certificate of Rs. 50 Lakh only"
		The Bidder should provide a bank solvency certificate of Rs. 50.00 lakhs. Sir, Due to covid everybody among us are suffering heavy financial crisis, please reconsider the Condition and reduce the value of solvency certificate	Please read as " bidder should provide a bank solvency certificate of Rs. 50 Lakh only"
5.2.8	the bidder should be an ISO 9001:2015 certified company	bidders also should have ISO 14000 and 20000 plus CMML 3 or L5 certification as he is actually a technical hand who going to do execution of project.	EOI terms prevail
5.2.10	The Bidder should have executed project for supply and installation / commissioning of same or similar Category Products in the past 3 financial years as on opening of bid, as per following criteria: 1. Single order of at least Rs.150.00 lakhs or 2. Two orders of at least Rs. 75.00 Lakhs Similar project shall mean work of supply, installation and commissioning of IP Based	Go live or partially completed end client s certificates should be valid proof of bidders experience done .	EOI terms prevail
		Similar to above there were no big projects executed during last 2 years because of pandemic situation if Three orders of 30 lakhs can be allowed or project with similar relevant work of CCTV can be allowed.	EOI terms prevail
		We request amendment as below 1. Single order of at least Rs.100.00 lakhs or 2. Two orders of at least Rs. 50.00 Lakhs or 3. Three orders of at least Rs. 35.00 Lakhs	EOI terms prevail

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7.2	7.2 No cost or charges will be paid by MSWC for the scope of work detailed in the Eoi and the bidder must conduct the site survey and prepare Eoi documents at their own cost.	does authority expecting to visit every site 50 locations to make BOQ and network diagram by bidders . Then consultant role is not clear .	Bidder may conduct site survey as per bidder's requirement.
General	General	cyber security is vital part in surveillance projects now a days that shuold also incorporate into.	EOI terms prevail
		under make in india movement all 9ver india cctv oem shuold have its own factory is mandatory to oem	EOI terms prevail
		Please provide approx No. of cameras proposed at each location.	Please refer EOI document for location wise CCTV Surveillance System design